

Fortinet has announced that it is rapidly expanding its partner-focused security-as-a-service (SaaS) cloud offerings with additional FortiCloud solutions, providing the industry's most extensive collection of management-as-a-service (MaaS) and SaaS services.

The breadth of services available provide Fortinet partners and customers the opportunity to select cloud security and management offerings that are easy-to-implement, easy-to-manage, flexible, and scalable as their business grows. In addition, the broad FortiCloud services portfolio enables customers to consolidate their number of security vendors to streamline threat correlation.

FortiCloud services currently include 10 MaaS and SaaS offerings, including FortiGate cloud service and Fortinet's cloud-based firewall management tool, which is experiencing rapid growth and already has over 550,000 subscriptions. Similarly, FortiSandbox cloud has an adoption rate that has grown more than 300 per cent to eclipse 125,000 licensed users. Those customers looking for valuable performance extensions to their FortiGate UTM can also tap into the benefits of FortiMail SEG, FortiWeb WAF and more.

FortiCloud services provide end-user customers with platform options. Many of the services are available on multiple platforms such as appliance, virtual machine, and cloud, offering partners and customers the ability to tailor their FortiCloud services to suit their individual needs. For example:

- FortiCloud services help Fortinet partners become more operationally efficient through automation and centralised management.
- FortiCloud services offer flexible business models that help partners to scale with their customers' needs.
- The variety of FortiCloud services allow partners to offer features with devices designed for high performance security, translating to quicker ROI for operating expenses and opportunity for partners and their customers.

FortiCloud services includes MaaS and SaaS offerings like FortiGate Cloud, FortiAP, FortiExtender, FortiSwitch, FortiManager, FortiPresence, FortiToken, FortiCASB, FortiMail and FortiWeb.

Commenting on the development, Rajesh Maurya, regional vice president, India & SAARC, Fortinet said, “Fortinet is helping partners and customers to accelerate cloud adoption by providing the most extensive offering of security MaaS and SaaS offerings in the industry. FortiCloud Services provides our partners the opportunity to offer their customers both proven and easy to implement, manage, and scale security solutions.”

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